





The continuum from standard equipment replacement to an outcome-based partnership.



How does a GE Healthcare MES add value?

Systemic changes across the healthcare sector, coupled with a rapidly evolving and aging population make it increasingly difficult for organisations to deliver sustainable, high-quality care that's backed by the right technology. That's why a GE Healthcare MES can go beyond the ordinary to extraordinary with value added components that are designed to support lasting partnerships with customers.



Managed Service with Outcomes Guaranteed



Added Service Level Agreements

GE works with hopitals in defining the goals to achieve and co-delivers

Basic Managed Services with Value Added Components



GE makes investment in:

- People, process optimisation
- Technology

GE works with hopitals in defining the goals to achieve and co-delivers

GE enters into **risk reward partnership** for:

- · Additional content
- · Consulting and analytics

Managed Service with Outcomes Guaranteed



GE makes significant risk on delivering outcomes beyond Imaging equipment such as:

- Increased service throughput
- Patient flows, faster diagnostics and treatment pathways and patient

Hospitals commit to resources.

GE enters into aditional risk and reward relationship such

- Outcome-linked Contract payment
- Outcomes co-shared with hospitals

Delivery of technology and related services at the core of the offering

Multiple Hospitals Coventry UK Kenya MoH Jefferson USA